



Dobson Associates

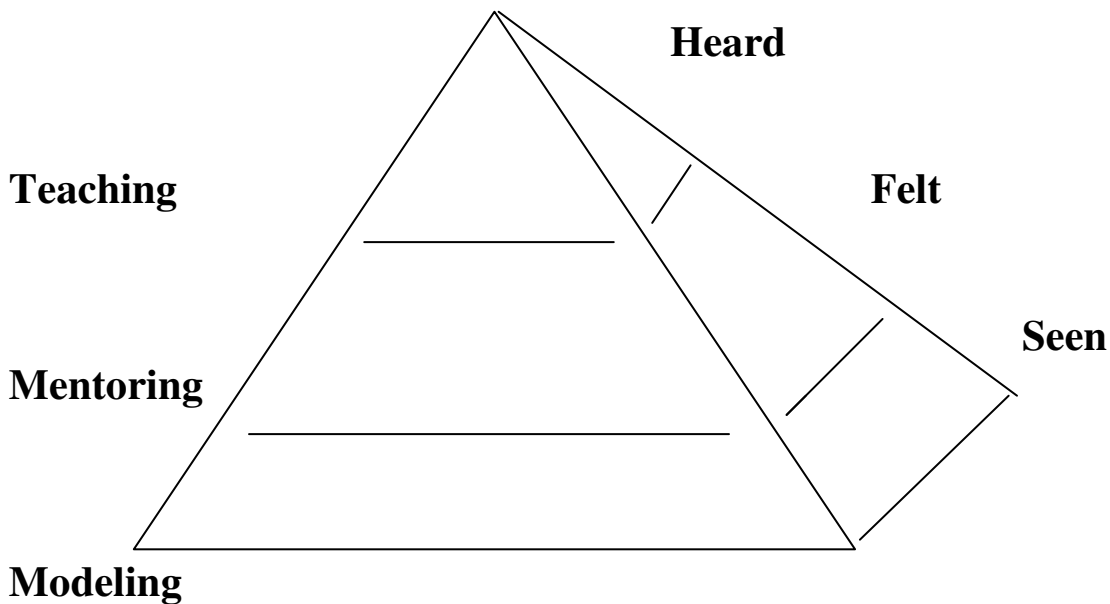
Human Performance Consultants

LEADING BY EXAMPLE

By Stephen Covey

LEADERSHIP IS: the creation of a culture or a relationship surrounding a common vision.

LEADERSHIP PYRAMID IS: a means to depict/explain the Three Main parts to Role Model Leadership.



The Foundation is Modeling of Leadership Behavior or Example. It shows our competency, and our character. It shows the essence of what and who we really are in life.

The Second Level is Mentoring, or the Building of Relationships. This is demonstrated by how we care about people. Being sincere, compassionate, and genuinely caring.

The Third Level is Teaching, or enabling people to become independent. Allowing people to operate on their own based on these principles.

*“Give a man a fish and you feed him for a day
Teach him how to fish, and you feed him for a lifetime.”
----Lao Tzu*

*“I don’t care how much you know, until
I know how much you Care.”
----Unknown*

People, employees, children are not open to teaching, or influence unless they know that you genuinely Care. Nothing will happen until you make the Connection that starts the Relationship. After all, Relationships are what Mentoring is all about. Mentoring comes out of Modeling the “What and Who” we are as people.

Teaching, Mentoring, and Modeling are the three elements that comprise the essence of producing a common Vision around which a Relationship, and a Culture will form.

Real Independence is obtained through your Mind and through your Spirit.

*“It is more noble to give yourself completely to one individual,
than to labor diligently for the Salvation of the masses.”
----Dag Hammarskjold*

Give yourself to only one cause and have impact in that area.
Leadership Characteristics such as Vision, Patience, Compassion, Courage; these are the elements of ...

TRUE LEADERSHIP

*“You can count the Seeds in an Apple,
but you can’t count the Apples in a Seed.”
----Unknown*

Franklin E. Dobson, Jr., Dobson Associates
(302) 479-5342 www.dobsonassociates.com
© Dobson Associates